

Unboxing a product should produce an unforgettable experience that customers will want to share on social media.

Product pictured above: Expressions® Bases & Lids

GROW with TO-GO!

- **Attract New Customers** – More than 63% of families and 59% of Millennials agree delivery is more convenient and fits their lifestyle better than dining out.
- **Grow Incremental Sales** – 60% of restaurant operators say that offering delivery has led to incremental sales.
- **Increase Customer Satisfaction** – 46% of adults, including 61% of Millennials, say the availability of takeout or delivery options is important in choosing a restaurant.

1. Stephanie Resendes (2020). 50+ Restaurant Industry Statistics Restaurateurs Should Know in 2020.

2. Modern Restaurant Management (2019). 6 Food Delivery Packaging Trends





PROTECTS



Why should you look at tamper-evident solutions for delivery?

- 28% of delivery drivers admit to taking food from an order⁴
- 21% of customers suspect a deliverer of taking food⁴

Put your customers' mind at ease by offering tamper-evident and tamper-resistant packaging.

- 85% of customers would prefer their food was delivered in a tamper-evident, tamper-resistant container

U.S. Foods (2019). New Study Shows What Consumers Crave in a Food Delivery Service.



PRESERVES



Product above: Creative Carry-Outs Dinner Box

Delivering a deconstructed sandwich in compartmented containers helps maintain food quality.

Make sure food stays in its lane:

- Select containers that are leak resistant
- Segregate components
- Maintain food at the proper temperature before pickup



ClearPac® SafeSeal™ and SafeSeal™ Bowls

- + Dart's tamper-resistant, tamper-evident product lines have been specifically designed to inhibit tampering, keeping food safe
- + TamperAlert Hinge™ protrudes out to alert customers the container has been opened
- + MicroTrim Edge™ increases tamper resistance by limiting the ability to lift the lid up from the base
- + 360° leak resistant seal maximizes food freshness



ClearSeal® Clear Plastic Hinged Lid Containers

- + Perimeter seal reduces leaks and maintains freshness
- + Dual bar locks ensure secure closure
- + Label window for tamper-evident sticker



Creative Carryouts® BoxLine™ Containers

- + Multiple compartment and size options
- + Textured base and juice well elevate food and extend freshness
- + Clear lid prevents order mix-ups



PresentaBowls® Bowls & Lids

- + Perimeter seal helps prevent leaks
- + Registered stacking platform provides stability
- + Two lid sizes fit multiple bowls



PERFORMS

The right packaging makes all the difference in delivering a meal at the proper temperature and with the same taste and texture as a customer would get dining on-premise.

57% of consumers agree that packaging makes a big difference in takeout food quality.

47% of consumers will pay more for takeout food if better quality packaging was provided.

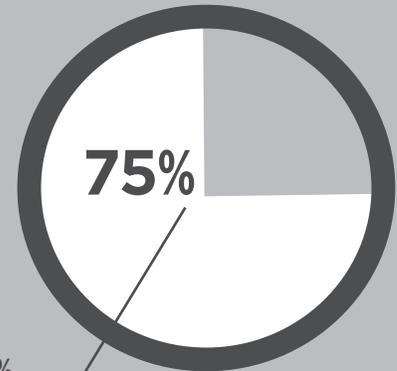
54% of consumers say the quality of disposable packaging reflects on a restaurant's image.

Performance Foodservice (2018).
Performance Foodservice: Grow To-Go Product Catalog.



SUSTAINABILITY Matters

Online food ordering is estimated to grow 10x worldwide from \$35 billion to \$365 billion by 2030. Millennials are driving much of that growth.¹



“About 75% of Millennials are altering their food purchasing habits with the environment in mind.”²”

Did you know?

36% of consumers are willing to pay an additional charge for eco-friendly take-out packaging.

1. UBS Investment Bank (2018). Is The Kitchen Dead?

2. Nielsen (2018). Was 2018 The Year of the Influential Sustainable Consumer?

3. U.S. Foods (2019). Taking It To Go Improving Business With Carryout and Delivery.



Creative Carryouts® OctaView®

- + Vents to preserve food integrity
- + Compartmented lids and bases on select containers prevent food migration
- + Leak guard perimeter seal



PresentaBowls Pro® Square Bowls & Lids

- + Microwavable, can be used for both hot & cold applications
- + Vented lid options - Two lids fit multiple bowl sizes
- + Perimeter seal prevents leaking



J Cup® Insulated Food Containers & Bowls

- + Insulated to keep hot and cold foods at the right temperature longer
- + Multiple cups, containers and bowls use the same lid
- + Add an insulated vented lid to create the perfect delivery container



Bare® by Solo® Eco-Forward® Bagasse (Sugarcane) Hinged Lid Containers

- + Ideal for cold or hot food and microwavable
- + Made with at least 96% renewable resources
- + Commercially compostable*



ProPlanet™ by Dart Mineral-Filled Polypropylene Hinged Lid Containers

- + Non-absorbent cut resistant surface
- + Microwavable
- + Contains up to 40% natural mineral content reducing the total plastic used in each container

*Compostable in a commercial compost facility which may not exist in your community. Not suitable for backyard composting. Meets the ASTM Standard D6868 for compostability.



DELIVERY TIPS



1. Choose packaging that can be used for multiple applications and is microwavable.

Featuring PresentaBowls Pro® Square Bowls & Lids



2. Deliver a secure meal and elevate consumer confidence by using tamper-resistant and tamper-evident packaging.

Featuring SafeSeal™ Tamper-Resistant, Tamper-Evident Bowls



3. Set a manageable delivery radius and select menu items that travel well for in-restaurant quality delivery.

Featuring ProPlanet™ by Dart Mineral-Filled Polypropylene Hinged Lid Containers



4. Select clear packaging and label items to improve order and delivery accuracy.

Featuring PresentaBowls® Bowls & Lids



For additional information, contact your Dart representative or call (800) 248-5960

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